EXHIBIT TO DECEMBER 10, 2007 DECLARATION OF PHILIP R. HOFFMAN IN OPPOSITION TO DEFENDANT'S MOTION FOR A PRELIMINARY INJUNCTION

PHAT FASHIONS LLC V. TORNADO IMPORTS (CANADA), INC.

Case No.: 07 Civ. 3278 (PAC)

EXHIBIT 55

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1	UNITED STATES DISTRICT COURT		
2	SOUTHERN DISTRICT OF NEW YORK	Ì	
3	X		
4	PHAT FASHIONS, LLC.,		
5	Plaintiff,	İ	
6	-against-		
7	TORNADO IMPORTS (CANADA), INC.,		
8			
	Defendants.		
9			
	X		
10			
11			
12	DEPOSITION of the Non-Party Witness,		
13	PRYOR CASHMAN, by ELI NATHANSON, taken pursuant		
14	to Subpoena, held at the offices of Gibson Dunn &		
15	Crutcher, 202 Park Avenue, New York, New York		
16	10166, on November 8, 2007, at 10:02 a.m., before		
17	a Notary Public of the State of New York.		
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19			
20	w.		
21	***********	ļ	
	BARRISTER REPORTING SERVICE, INC.		
22	120 Broadway		
	New York, N.Y. 10271		
23	212-732-8066	·	•
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6 8 Nathanson 1 Nathanson 2 background, starting with your 2 containing the bio of Eli Nathanson. 3 undergraduate. 3 (Whereupon Bio of Eli BA from SUNY Stony Brook. 4 A. 4 Nathanson was marked Defendant's 5 Q. When did you graduate from SUNY Stony 5 Exhibit 24 for identification as of 6 Brook? 6 this date.) 7 A. In '93, 7 Q. Can you describe what Defendant's After you graduated from SUNY Stony 8 Q, 8 Exhibit 24 is? 9 Brook, did you go immediately to law school? 9 A. It's my bio. 10 A. Yes. 10 Q. Did you draft that biography? Where did you go to law school? 11 I think I did the initial draft. It 11 Α, 12 Α. Brooklyn Law School. 12 might have been worked on by others as well. 13 Q. When did you graduate? 13 Can you review it for a minute and 14 A. let me know if all the information contained 14 Where did you start working after 15 Q. 15 in it is accurate? 16 your graduation in 1996? 16 It looks good - actually, New York I did several temp jobs leading up to 17 Α. State Bar Association I know I was, but I'm 17 18 my job at Pryor Cashman. 18 not sure if I kept up with my dues, but 19 Q. When you say "several temp jobs," can 19 other than that, it looks accurate. you explain that further? 20 20 Let me make sure I understand. 21 I worked for an agency and I did Α. 21 You're not sure that you are affiliated with 22 several assignments that they sent me on. 22 the New York State Bar Association? 23 What kind of assignments did you do? Q. 23 I was, but -- I think, but I'm not 24 Α. Law -- law-related jobs. 24 sure if I kept up with my dues. 25 Q. Such as? 25 MR. HOFFMAN: If you haven't, 7 1 Nathanson 1 Nathanson 2 Α. For example, I worked in this 2 you'll let me know so that I can make building for MetLife working on a big 3 3 the change on the website? 4 demutualization project. 4 THE WITNESS: Sure. 5 Q. What kind of work did you actually 5 Q. Other than the portion listing 6 do? 6 professional affiliations on your biography, 7 For MetLife? Α. 7 is everything else contained in Exhibit 24 8 Q. For example? 8 accurate? 9 It's been so long. Certain contract 9 Α. Yes. administration. Actually, some of it was 10 10 Q. Mr. Nathanson, how did you come to be 11 actually data entry. 11 involved with Phat Fashions as a client? 12 Q. When did you join Pryor Cashman? 12 I started working with one of the That was in '99, I think, 13 Α. partners in the firm who did a lot of work 14 Q. You joined Pryor Cashman in 1999? 14 for them and that's how it began. 15 A. Yes. 15 Q. Which partner did you start working 16 What year did you make partner? Q. 16 with? 17 A. Last year, 2006. 17 Α. Brad Rose. 18 Q. Did you make partner at the end of -What time was that? 18 19 2006? 19 Oh, that might have been back in, I 20 Α. 20 guess '01, '02. 2001, 2002; around that 21 Q. Were you a partner effective 21 22 January 2007? 22 When you say it might have been, what Q. 23 Α. Yes. 23 is your best recollection of the time that 24 MS. SAMANTA: I'd like to mark you started working with Mr. Rose on Phat 25 as Defendant's Exhibit 24, a document 25 Fashions matters?

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Nathanson

- 2 A. Yes, that's my best recollection.
- 3 Q. 2001 to 2002?
- 4 A. Yes, around that time.
- 5 Q. In that 2001 to 2002 time frame, what
- 6 matters did you work on for Phat Fashions?
- 7 A. Oh, it was -- at that time, it was
- 8 minimal. I think just a license agreement
- 9 here or there.
- 10 Q. Did you work on Tornado-related
- 11 matters for Phat Fashions at that time, 2001
- 12 to 2002?
- 13 A. No.
- 14 Q. Can you name some of the transactions
- 15 that you did work on at that time?
- 16 A. There were other license agreements.
- 17 I think one of the early ones was with a
- 18 company called Paul Lavitt, L-A-V-I-T-T.
- 19 That's one of the early ones that I can
- 20 remember.
- 21 Q. Pryor Cashman, was there a general
- 22 team in place that worked on Phat Fashions
- 23 matters?

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- 24 MR. HOFFMAN: Objection to the
- 25 form. You can answer.

- Nathanson
- 2 the group of people that you just described?
- 3 A, Yes
- 4 Q. Were you the next most senior person?
- 5 A. Not in the beginning and not even
- 6 now. I think there are other people working
- 7 that are more senior.
- 8 Q. Who is senior to you that works on
- 9 Phat Fashions matters?
- 10 A. My partner, Teresa Lee.
- 11 Q. When did you begin to work on Phat
- 12 Fashions matters involving Tornado?
- 13 A. You know, I think any real work
- 14 started with that recent draft amendment
- 15 that we put together.
- 16 Q. What time period would you estimate
- 17 that to be?
- 18 A. I don't remember exactly, but if I
- 19 could see the document, it would probably be
- 20 around that time.
- 21 Q. We'll look through documents, but I
- 22 want to get your recollection that you have
- 23 now before you look at the documents.
- 24 Do you have any estimate of when you
- 25 first started working in Tornado matters?

11

Nathanson

- 2 A. I think Brad was the point person and
- 3 I was one of the folks that was helping out.
- 4 I don't know how many other people were
- 5 involved at that time.
- 6 Q. Over the course of time, this is
- 7 beyond the 2001/2002 time period, was there
- 8 a team in place that worked on Phat Fashions
- 9 matters?
- 10 A. I think that there was not. I don't
- 11 know if there was a regular set team, I
- 12 mean, because there are a lot of aspects,
- 13 you know. But, you know, there were several
- 14 people working on it throughout the period.
- 15 You know, I don't know exactly who and when.
- 16 Q. I didn't mean to imply anything by my
- 17 use of the word "team".
- 18 Was there a group of people that
- 19 regularly worked for matters for Phat
- 20 Fashions at Pryor Cashman?
- 21 A. There was Brad and then I, you know,
- 22 did transactional work, which obviously grew
- 23 from the '01 period to now. And then there
- 24 were other people working on other aspects.
- 25 Q. Was Brad the most senior person of

- 1 Nathanson
 - 2 A. It was sometime in '06.
 - 3 Q. In '06?
- 4 A. Yes, I think.
- 5 Q. Was there a group of people at Pryor
- 6 Cashman that worked on Tornado-related
- 7 matters for Phat Fashions?
- 8 A. Well, I think there might have been.
- 9 There is no one else who worked on the
- 10 amendment.
- 11 Q. When you say "the amendment," what
- 12 are you referring to?
- 13 A. The draft amendment that we prepared
- 14 for Tornado.
- 15 Q. When you say there was no one else
- 16 working on the amendment, do you mean that
- 17 you were the only attorney at Pryor Cashman
- 18 working on the amendment for Tornado?
- 19 MR. HOFFMAN: Objection to the
- 20 form.
- 21 Q. You can answer.
- 22 A. I believe so, yes.
- 23 Q. Is it correct to say that you were
- 24 the attorney at Pryor Cashman that had
- 25 primary responsibility for the amendment

13

14 16 Nathanson 1 Nathanson 2 regarding Tornado? 2 I don't know exactly. I probably got 3 Α. Yes. 3 a copy from someone who had it. 4 MS. SAMANTA: I'd like to 4 Q. Do you remember who that was? 5 mark, as Defendant's Exhibit 25, a 5 A. Not exactly, no. 6 document bearing the Bates numbers 6 Q. Your best recollection is that you 7 PF1 through 36. received this document, the August 1, 1998 7 8 (Whereupon Document bearing 8 licensing agreement, around 2006? 9 the Bates numbers PF1 through 36 was 9 Yes, I mean that would be the first marked Defendant's Exhibit 25 for 10 10 time I looked at it carefully in order to 11 identification as of this date.) 11 draft the amendment. 12 Q. I ask that you just take a look at 12 You don't recall exactly when you Q. 13 the front cover for now. 13 received it or how? 14 Did you draft that agreement, 14 Α. It was around that time. 15 Mr. Nathanson? 15 Do you recall, before going through Q. 16 A. No. the agreement, who signed this agreement on 16 17 Do you know who drafted the Ω. 17 behalf of Phat Fashions? 18 agreement? 18 A. Do I recall? Not exactly. I have to A. 19 19 look at it. 20 Q. Are you familiar with the agreement? 20 Go ahead and take a look at the Q, 21 A. Pretty much. I mean, I'd have to 21 document. 22 read it again; it's been awhile since l 22 Who signed the agreement on behalf of 23 looked at it. 23 Phat Fashions? 24 Was that a document that you 24 Α. It looks like Russell Simmons. maintained in your files when you were -25 25 Is that a fact that you were aware of Q. 15 17 Nathanson Nathanson and, actually, I would ask that you not flip 2 2 at the time that you received the document 3 through it right now if you don't mind. 3 and were drafting the amendment? 4 Was that a document that you 4 Α. Yes. maintained in your files while you were at 5 5 a. You just don't recall it now? 6 Pryor Cashman? 6 MR. HOFFMAN: Objection to the 7 MR. HOFFMAN: Objection to the 7 form. 8 form. When you say "your files," do 8 Q. You weren't able to recall it without 9 you mean the firm's files or his, 9 looking through the document now? 10 personally? 10 I would have assumed that. Α. 11 MS. SAMANTA: I'll ask it both 11 When you say "I would have assumed Q. 12 wavs. that," what do you mean? 12 13 Was that a document that you Q. 13 Well, at that time Russell was the maintained in your personal files at Pryor 14 14 one who signed on behalf of Phat Fashions, Cashman when you were at the firm? 15 15 at that time. 16 I don't know if I actually had this 16 Let me clarify one thing about the in my file before I started working on the 17 17 procedure in this deposition: When I ask 18 draft amendment. . you a question, you should give me your best 18 19 Q. Did you have it in your file at some recollection or your best guess or whatever 19

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you have in your mind.

So if there is an answer that you

would have assumed something, you should

answer that and I can follow up and ask

whether it's speculation or an assumption,

but I ask that you let me know whatever you

Do you recall when that was?

When I was working on the draft

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20

21

22

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24

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point?

Α.

Q.

A.

Q.

Yes.

amendment.

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Nathanson

- 2 have in your mind.
- 3 Α. Okay.

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- When I asked you: Do you know, 4
- 5 without looking at that document, who signed
- 6 it; what is your answer to that?
- 7 Russell Simmons.
- 8 Q. if I can draw your attention to
- 9 Section 17 of the document. Are you
- 10 familiar with that section?
- 11 Yes.
- Q. What did you understand Section 17 to 12
- 13 mean?
- The agreement can only be extended, 14 Α.
- waived or modified by writing signed by both 15
- 16 parties.
- What did you understand a writing 17 Q.
- signed by both parties to mean? 18
- 19 A written amendment signature duly
- authorized by both parties. Meaning Phat 20
- 21 Fashions and Tornado.
- 22 Did you ever have any
- conversations -- actually, let me direct 23
- your attention to Schedule C of the 24
- agreement. It's on PF29.

Nathanson

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- 2 Schedule C contains the products that
- 3 Tornado is not licensed to sell under this
- 4 agreement?
- 5 MR. HOFFMAN: Objection to the 6
 - form.
- 7 It says what they can do and excludes Α.
- 8 certain other things that they can't do.
- 9 Are some of the certain other things
- 10 that are excluded, lingerie, loungewear,
- 11 women's and girl's dresses; is that
- 12 accurate?
- 13 Α. Those are some of the exclusions,
- 14 yes.
- 15 Q. Do you know if any of these products
- 16 were ever sold by Tornado?
- 17 Α. No.
- 18 Q. When you say no, is that you don't
- 19 know or they weren't sold by them?
- 20 I don't know.
- 21 Did you ever have any conversations Q.
- regarding the sale of Baby Phat products by 22
- 23 Tornado?
- 24 A. Any conversations?
- 25 Q. Yes.

19

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Nathanson

- 2 Α. Schedule C?
- Right. Can you explain what the 3 Q.
- 4 purpose of Schedule C is?
- MR. HOFFMAN: Objection to the 5
- 6 form. I think he said he didn't
- 7 draft it.

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- 8 Can you explain what your
- 9 understanding of Schedule C is?
- 10 This is to set forth the definition
- 11 of licensed products.
- Specifically, what does Schedule C 12 Q.
- 13 contain?
- 14 Α. You want me to read this?
- 15 No. What is your understanding of
- what Schedule C reflects, in terms of 16
- licensed products? 17
- 18 These are the licensed products and
- the brands that the licensee is permitted to 19
- 20 sell, among other things.
- 21 Let me draw your attention to the
- 22 language stating, "All Phat Farm products
- excluding," and then there's a list of 23
- 24 products.
- 25 is it your understanding that

Nathanson

- 2 Α. With whom?
- 3 Q. With anyone?
- 4 Α. Baby Phat products?
- 5 Q. By Tornado?
- 6 A. I don't really recall, sitting here,
- 7 about a specific conversation about that,
- 8 although it's possible.
- 9 Do you recall general conversations
- .10 regarding the sale of Baby Phat products by
- 11 Tornado?
- 12 A. I don't recall. You know, generally,
- 13 I don't recall, though it's possible.
- 14 When you say it's possible, is that
- based on a recollection or --15
- 16 Α. No, just based on the fact that I
- 17 might not remember.
- 18 Q. Do you have any knowledge of this
- 19 agreement being extended by renewals?
 - MR. HOFFMAN: Objection to the
- 21 form.
- 22 Α. Are you referring to the renewals
- 23 contained in here beyond the initial term?
- 24 Q.
- 25 A. Yes, I believe it had been extended.

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Nathanson

2 they were not paying their royalties always

3 on time?

4 No. This is just a general comment,

5 it looks like, that I was relaying. But,

6 you know, I wouldn't draw -- I mean, I don't

think that I was drawing any specific

8 conclusions.

7

9 There's no basis for your speculation

earlier that maybe they were not paying all 10

their royalties on time? 11

12 MR. HOFFMAN: Objection to the

13 form. You can answer.

14 Α.

15 Q. If you look further in this e-mail,

it reflects a discussion about accounting 16

for BP sales. Do you know what that refers 17

18 to?

19 Α. Accounting for BP sales?

20 Q. Right.

21 Α. Yes, it looks like Peter must have

told me that Tornado was reporting to Peter 22

23 about certain BP sales.

24 Apart from looking at this e-mail

now, do you have any independent 25

Nathanson

individuals, including you as a cc.

Do you recall receiving this e-mail

32

33

4 in or around March 2006?

Α. Looking at it now, yes.

6 Please take your time to flip through Q.

7 the document and the attachment. 8

Do you recall any conversations with your client regarding this e-mail or the

attachment?

11 A. No phone conversations.

12 Do you recall any other

13 conversations, not by phone, with your

14 client regarding this e-mail or attachment?

15 I think after I drafted the amendment

16 and sent it to him, I might have had

17 questions about the terms.

MR. HOFFMAN: Who is "him"?

19 I'm sorry, Bernt Ullmann. Α.

20 Q. I'm talking about the time period

21 right around receiving this e-mail. Do you

22 recall any conversations with Mr. Ullmann

23 regarding this e-mail or terms or anything

24 else?

25 A. No.

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Nathanson

recollection of that?

3 Α. No.

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4 The second to last sentence here

5 discusses, "nailing down exactly what

Tornado is doing and the rights they have so 6 7

that we, at least, have the paperwork in

8 order."

Do you remember writing that?

10 Α.

11 What paperwork, if any, did you get

in order regarding Tornado that is referred 12

13 to in this e-mail?

14 MR. HOFFMAN: Objection to the

15 form.

16 Α. I didn't receive anything.

17 Q. Did you follow up?

18 MR. HOFFMAN: Objection to the

19 form.

21

20 Α. This is -- no.

MS. SAMANTA: I'd like to show

22 you a document that's previously been

23 marked as Defendant's Exhibit 2.

24 Q. This is an e-mail. The top e-mail is

an e-mail from Bernt Ullmann to a number of 25

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Nathanson

MS. SAMANTA: I'd like to show you a document that's been marked as

Defendant's Exhibit 3.

Is this document, Exhibit 3, the amendment that you were referring to

earlier?

8 MR. HOFFMAN: I have an 9 objection to form. I think, just for 10

purposes of the deposition, when we talk about "amendment," it is our

position that it is a draft.

You have your position that it is not, but when we use the term "amendment," I guess we should figure

16 out exactly what it is we mean. 17 MS. SAMANTA: When I use the

term "amendment," I'm referring to this document, Defendant's 3, and various permutations of that document and, later, if there are objections

to form, we can state them on the record and we'll go from there.

MR. HOFFMAN: Great.

MS. SAMANTA: Can you read

9 (Pages 30 to 33)

34

Nathansonback the question.(Whereupon the

(Whereupon the record was read

back by the reporter.)

5 A. This is a draft of the draft

6 amendment that I was referring to earlier.

7 Q. When you say "draft of the draft

8 amendment," what do you mean?

9 A. Meaning this was a first draft of the

10 amendment that I put together based on

11 proposed terms forwarded to me by Bernt

12 Ullmann.

4

13 Q. Did this draft that you put together,

14 to your knowledge, change?

15 A. Change?

16 Q. Right. You described it as a draft

17 of a draft, which leads me to believe that

18 the terms in this document, Exhibit 3,

19 changed; to your knowledge, is that the

20 case?

21 A. Well, I don't recall ever working on

22 it beyond this first draft.

Q. You don't know whether it changed or

24 not?

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25 A. The draft or the terms?

Nathanson

2 A. I might have sent him some questions

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3 about it, but I just don't remember, sitting

4 here, exactly what those were or if I did.

5 Q. Did Mr. Ullmann ever relay to you any

6 conversations that he had with Tornado?

7 A. No.

8 Q. How did you decide what to include in

9 the draft agreement that's attached to

10 Exhibit No. 3?

11 A. Well, I looked at the proposed terms

12 forwarded to me.

13 Q. That's Exhibit 2?

14 A. Yes.

15 Q. Did you discuss the agreement with

16 anybody else at Pryor Cashman?

17 MR. HOFFMAN: Objection to the

18 form. You're saying "agreement"; do

19 you mean amendment?

20 MS. SAMANTA: Strike that.

21 Let me restate the question.

22 Q. Did you discuss the amendment with

23 anyone else at Pryor Cashman?

24 A. I don't recall ever doing that.

25 Q. Let me direct your attention to the

35

Nathanson

2 Q. I'm talking about Exhibit 3. The

3 attachment to Exhibit 3?

4 A. This draft, yes.

5 Q. Do you know if there was ever another

6 version of this attachment to Exhibit 3?

7 A. I've never prepared another version,

8 I don't believe.

9 Q. You've never seen another version?

10 A. Correct.

11 Q. You're not aware of another version?

12 A. Correct.

13 Q. Who asked you to prepare the

14 attachment to Exhibit 3?

15 A. Bernt Ullmann forwarded to me the

16 terms and, that is -- you know, usually

17 means for me to start working on a draft

18 based on the terms.

19 Q. When you say Bernt Ullmann forwarded

20 you the terms, are you referring to the

21 e-mail that we saw as Exhibit 2?

22 A. Yes.

23 Q. Did you have any discussion with

24 Mr. Ullmann about the terms of this

25 agreement?

Nathanson

2 amendment itself, the page Bates number

3 PF142.

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4 A. Okay.

5 Q. How did you come up with the minimum

6 net sales numbers that are indicated here in

7 this amendment?

8 A. I believe we were given guaranteed

9 minimum royalties and, by using the royalty

10 rate, backed out and extrapolated the

11 amendment net sales figures.

12 Q. When you say the royalty rate, where

13 did you get the royalty rate from?

14 A. It must have been the original

15 agreement.

16 Q. Did you have any discussions with

17 anyone about using the same royalty rate as

18 in the original agreement for the amendment?

19 A. I don't remember. I don't recall

20 that, sitting here, although it's possible I

21 might have.

22 Q. You have no recollection either way?

23 A. Right, Correct.

24 Q. Did you receive any response from

25 anyone at Tornado regarding this draft

38 40 1 Nathanson 1 Nathanson 2 amendment -- this amendment? 2 Q. Apart from his e-mail from his 3 I didn't receive any comments to it. Blackberry, did he later comment on the 3 4 I'd like to direct your attention to 4 points in your e-mail? 5 the time of your cover e-mail, that's 5 No, he just told me to send it out 8:27 p.m., correct, on March 20, 2006? 6 reserving rights; probably because he hasn't 6 7 Α. Yes, I was working late. 7 reviewed it. 8 Q. Not a unique instance of that, I'm 8 Is that document, sending it out, the 9 sure. document that we were previously looking at, 9 10 MS. SAMANTA: I'd like to 10 Defendant's Exhibit 3? 11 mark, as Defendant's Exhibit 28, a 11 MR. HOFFMAN: Objection to the 12 document which bears the Bates 12 form. 13 numbers PF133 to 124. 13 A. I believe so. Yes. 14 (Whereupon Document which 14 Is it correct that after receiving 15 bears the Bates numbers PF133 to 124 your client's go-ahead to send out the 15 16 was marked Defendant's Exhibit 28 for 16 document on March 20th at 7:43, you then 17 identification as of this date.) 17 sent it on to Issie Wiseman, which is 18 Q. If you can take a minute to review reflected in Defendant's Exhibit 3? 18 19 that. 19 I sent it out, yes, pursuant to his 20 Do you recall sending this e-mail on 20 instructions with -- obviously, with the or around March 20, 2006 to Issie Wiseman, 21 21 standard disclaimer. attaching the amendment that we've been 22 22 I'd like to draw your attention to 23 discussing? the wording of Defendant's Exhibit 3. It 23 24 MR. HOFFMAN: Objection to the says, "I am simultaneously transmitting the 24 25 form. Does he have 28 in front of 25 attached to our client and must, therefore, 39 41 1 Nathanson Nathanson 2 him? reserve the right to modify same as 3 MS. SAMANTA: Oh, I'm sorry. 3 directed." I'm mischaracterizing it. Strike 4 4 Α. Yes. 5 that. 5 Q. You had actually sent this to your 6 Do you recall receiving an e-mail on 6 client before? 7 or around March 20, 2006 from Bernt Ullmann, 7 MR. HOFFMAN: Objection to the asking you to send this e-mail directly to 8 8 form. 9 Issie Wiseman? 9 I had, but in this e-mail, I was also 10 Α. Yes. simultaneously transmitting it to him. To 10 What time is the e-mail from 11 Q. 11 our client. Mr. Uilmann? 12 12 You say, "I'm simultaneously 7:43 p.m. 13 Α. 13 transmitting the attached and, therefore, 14 Is the e-mail below an e-mail from Q. reserve the right to modify as directed," you to Mr. Ullmann describing the amendment? 15 but your client had seen the e-mail before? 15 16 Yes. Well, it doesn't describe the 16 MR. HOFFMAN: Objection to the amendment -- I'm sorry to interrupt you. 17 17 form. 18 It has certain points that I wanted 18 He had seen the e-mail, but I am to talk to him about, that I wanted to let 19 19 assuming that he did not review the 20 him know about. amendment on his Blackberry. And that's why 20 21 Did Mr. Uilmann comment on these Ο. 21 we reserved rights. 22 points?

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No, it's sent from his Blackberry,

which usually means he didn't have a chance

to review it. Other times, he'll do that.

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Again, did he ever subsequently send

MR. HOFFMAN: Objection to the

you comments to the agreement?

form. You mean amendment?

1 Nathanson 2 MS. SAMANTA: Either way. 3 I don't recall him ever doing that. Α.

MS. SAMANTA: Can we take a

4 5 ten-minute break?

MR. HOFFMAN: Sure.

7 (Brief recess taken.)

8 I'd like to show you a document

9 that's been marked as Exhibit 4. This

10 document is a letter to you from Barry

Siegel, dated March 30, 2006. 11

Do you remember receiving this 12

document? 13

6

Yes, after looking at this, I do. 14 Α.

15 Prior to receiving this document, do

you recall any conversations that you had 16

with anyone from Tornado? 17

Until yesterday, I didn't 18

19 specifically recall that, but then after

20 looking at this, I did.

21 MR. HOFFMAN: "This" being?

22 Defendant's Exhibit 4?

THE WITNESS: Defendant's

24 Exhibit 4.

23

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25 When you say until yesterday, what do Q.

Nathanson

2 Q. What do you recall now, after meeting

3 with your Counsel, about that conversation

4 that you had with someone from Tornado?

5 MR. HOFFMAN: Objection to the 6

form.

7 Α. Well, after looking at this document,

8 I remember a phone call with Barry Siegel.

9 When you say after looking at this

10 document, is it because the document says,

11 "It was a pleasure speaking with you

12 yesterday"?

A. 13 Yes.

14 Q. What do you recall of the

15 conversation with Mr. Siegel?

I believe he said, you know, Where do 16

17 I send this document that I signed.

18 Q. When you say "this document," you're

19 referring to the attachment in Defendant's

20 Exhibit 4?

21 Α. Correct.

22 Q. What did you tell Mr. Siegel?

23 Α. That signed documents go through me.

24 Send it to me.

25 Q. Did you tell Mr. Siegel anything else

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Nathanson

2 you mean?

3 From the period before yesterday. Α.

4 I mean, did you meet with your Q.

5 Counsel to discuss this deposition?

6 Α. Yes.

7 Was it during that meeting that you

8 remembered having a conversation with

9 someone from Tornado prior to receiving this

10 document?

Α. Yes. 11

12 Q. What refreshed your recollection, at

that meeting yesterday with your Counsel, of 13

14 a conversation with Tornado?

15 Α. I believe it was this document.

16 Q. Was there anything other than the

17 document itself that refreshed your

recollection of a meeting with Tornado -- of 18

19 a phone call with someone from Tornado?

20 Α. Well, this triggered it, I believe.

21 When you say "I believe," is there

anything else that triggered it; was there a 22

23 conversation with your Counsel that

24 triggered that recollection?

25 No, it was when I saw this document. Nathanson

during that phone conversation? 2

3 Not that I recall.

4 Q. Did Mr. Siegel tell you anything else

5 during this conversation?

6 Α. No, not that I recall.

7 You didn't tell Mr. Siegel that this

was a draft that he was signing and

9 returning to you?

10 MR. HOFFMAN: Objection to the

11 form.

12 Α. No. I mean, he just said, Where do I

13 send this.

14 Q. You said to send it to you?

15 Α. I said, you know, these sort of

16 things go through me.

17 Q. When you said "these sort of things,"

18 what were you referring to?

19 Α. Signatures.

20 Q. Did you relay the conversation that

21 you had with Mr. Siegel to your clients?

22 Α.

23 Q. Did you relay that conversation to

24 any senior attorneys in the firm?

25 Α. No. 45

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Nathanson

- 2 Did you tell anyone that you received Q.
- the signed document from Mr. Siegel 3
- 4 reflected in Exhibit 4?
- 5 A. No, I think I just sent it to Peter
- 6 Morris for processing.
- 7 Q. Did you maintain a copy of it in your
- 8 files?

1

- 9 A. I thought I had, but then it turns
- out I did not, in my paper files. 10
- 11 When you say you thought you had,
- what time period is that referring to? 12
- 13 MR. HOFFMAN: Objection to the
- 14 form. Can we just clarify which
- document we're talking about, whether 15
- 16 it's 4?
- 17 MS. SAMANTA: We're talking
- 18 about 4.
- 19 Q. Did you maintain a copy of Exhibit 4
- 20 in your files?
- 21 Α. This document -- I don't think so.
- 22 Did you maintain a copy of the
- 23 attachment to Exhibit 4 in your files?
- 24 I did have - a copy of it was made,
- but it probably was misfiled or misplaced --25

Nathanson

- 2 Q. Do you usually maintain copies of
- 3 signed documents? 4
 - MR. HOFFMAN: "You" being him
- 5 or the firm?
- 6 Q. You, Mr. Nathanson. I'll ask it
- 7 again: Do you, Mr. Nathanson, usually
- retain copies of signed documents that you 8
- 9 receive?
- 10 Yes. Α.
- 11 Q. I'd like to show you a document
- 12 that's been marked as Defendant's Exhibit 5.
- This is a letter from you to Peter Morris. 13
- 14 Do you recall sending this letter on
- 15 or about April 5, 2006?
- 16 Α. Yes.
- 17 Do you recall having conversations
- with anyone at Phat Fashions prior to 18
- 19 sending this letter?
- 20 Α. No.
- 21 Q. Did anybody specifically request that
- 22 you send this letter?
- 23 A. No, this is just what -- it's
- 24 standard for me to send these sort of things
- to Peter Morris for handling. 25

47

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- Nathanson
- 2 but a copy of that and a transmittal letter
- to Peter Morris was made. I remember not 3
- finding it and then finding out later 4
- 5 that --

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- 6 When you say you remember not finding
- it, what time period is that recollection 7
- 8 from?
- 9 Oh, I think it was this year. Α.
- 10 Q. Do you have any more specific
- recollection of what time this year? 11
- 12 Earlier this year. Α.
- 13 Q. January, February, March?
- 14 I don't remember exactly.
- 15 0. First six months?
- 16 Probably. Α.
- 17 Ο. First three months?
- 18 Α. I don't know.
- 19 What was the standard operating
- procedure at Pryor Cashman when you received 20
- signed documents? 21
- 22 MR. HOFFMAN: Objection to the
- 23
- 24 I don't know if there is a standard
- procedure at Pryor Cashman. 25

Nathanson

- 2 Q. When you say "these sort of things,"
- 3 what do you mean?
- 4 A. Signatures. Partially-signed
- 5 documents.
- 6 is the signed document that you're
- 7 referring to, that you sent on to Peter
- 8 Morris, the attachment to Exhibit 4?
- 9 Yes. Α.
- 10 Q. Why did you send these documents to
- 11 Mr. Morris?
- 12 Whenever I get partially-signed
- 13 documents, I send them to Peter Morris for
- 14 internal review and handling.
- 15 Q. By "internal review and handling,"
- 16 what do you mean?
- 17 Meaning he starts the process
- 18 internally at Kellwood of reviewing,
- 19 approving any documents before Kellwood
- 20 signs.
- 21 Q. Your letter to Mr. Morris states, and
- 22 this is Exhibit 5, "Please arrange to have
- 23 countersigned where indicated and return one
- fully-executed original to me. Please keep 24
- 25 one original for your records."

13 (Pages 46 to 49)

49

2 Did I read this correctly?

3 A. Yes.

1

4 Q. Was it your expectation that

5 Mr. Morris would have the documents

Nathanson

6 countersigned and returned to you?

7 A. It was reviewed and approved in

8 accordance with the typical policy.

9 Q. Did you ask him to have it reviewed

10 and approved in accordance with the typical

11 policy?

12 A. There is no reason to; that was done

13 every time.

14 Q. Did you have a conversation with

15 Mr. Morris when you transmitted this letter

16 to him?

17 A. No need to. The policy was the same

18 every time.

19 Q. Did Mr. Morris respond to you in any

20 way upon receiving this letter from you?

21 A. Not that I recall.

22 Q. Did anyone else from Phat Fashions

23 respond to you upon receiving Mr. Morris'

24 receipt of this letter?

25 A. That day?

Nathanson

2 Bernt Ullmann or Counsel or their

3 assistants.

1

4 Q. When you say Counsel, who would that

5 have been?

6 A. In-house Counsel at Kellwood.

7 Q. Who was in-house Counsel at Kellwood?

8 A. Well, there was first, Don Gramke and

9 then later on, Luther Rollins.

10 Q. I'm going to show you a document

11 that's been marked as Defendant's Exhibit 6.

12 Can you take a minute to review

13 Exhibit 6?

14 A. Okay.

15 Q. Is this a copy of the agreement that

16 you received from Mr. Siegel at Tornado?

17 MR. HOFFMAN: Objection to the

18 form,

19 A. No. No, it's not.

20 Q. How is it different from the

21 agreement that you received from Mr. Siegel

22 at Tornado, and what I'm referring to is the

23 attachment to Exhibit 4?

24 MR. HOFFMAN: Objection to the

25 form. You can answer.

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Nathanson

2 Q. In response to this letter, at any

3 time?

1

4 A. Not that I recall, specifically, in

5 response to this letter.

6 Q. Do you generally recall a

7 conversation with someone at Phat Fashions;

8 does this letter refresh your recollection

9 of a general conversation with someone at

10 Phat Fashions?

11 A. About?

12 Q. It seemed that in your prior answer,

13 you were thinking of a conversation with

14 someone at Phat Fashions that didn't

15 specifically deal with this letter and I'm

16 trying to understand what that conversation

17 was?

18

MR. HOFFMAN: Objection to the

19 form. You can answer.

20 A. I believe long after, we might have

21 talked about the status of this draft.

22 Q. When you say "we," who are you

23 referring to?

24 A. I don't know specifically, but, you

25 know, probably someone from Kellwood; either

Nathanson

2 A. The document I received from

3 Mr. Siegel only had signatures from Tornado.

4 Q. How is this document different?

5 A. This one has a signature from Russell

6 Simmons.

7 Q. The terms of this document, to your

8 knowledge, are they different from the

9 document attached to Exhibit 4, which is the

10 document you received from Mr. Siegel?

11 A. I have to confirm 100 percent, read

12 both and compare, but I'm assuming they are.

13 Q. What is that assumption based on?

14 A. That no one changed it in the

15 interim.

16 Q. Did you know that this agreement was

17 signed by Russell Simmons?

18 A. No.

19 Q. You were not aware, prior to right

20 now, that this agreement was signed by

21 Russell Simmons?

22 A. Correct.

23 Q. This is the first you're learning of

24 this document --

25 A. Let me correct. It might have been

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1 Nathanson

- 2 because anything is possible?
- 3 A. Yes.
- 4 Q. I'd like to direct your attention to
- 5 the e-mail.
- 6 A. Okay.
- 7 Q. There are three items referred to;
- 8 the first one is Tornado, two sets for
- 9 signature. .
- 10 What was your understanding of what
- 11 Mr. Morris was doing by this e-mail?
- 12 A. When Peter gets signatures for me, he
- 13 typically then sends it to general Counsel
- 14 who starts the review process, the legal
- 15 review process, which is summarizing terms
- 16 for the people who need to approve and sign.
- 17 Q. Would you expect, after that process18 was finished, to receive copies of these
- 19 agreements?
- 20 MR. HOFFMAN: Objection to the
- 21 form.
- 22 A. Not in all cases; only if it was
- 23 properly reviewed and approved internally.
- 24 O. If the agreement was signed
- 25 internally, would you expect to get a copy

- Nathanson
- 2 Peter on these deals?
- 3 A. No, when I send it to Peter, it
- 4 usually goes through their normal channels
- 5 and procedures, so I just wait.
- 6 Q. You don't follow up with your client
- 7 to find out if a deal has been done or in
- 8 what stage the deal is at?
- 9 A. I usually either get a fully-signed
- 10 document back or I don't.
- 11 Q. I'm going to go through the deals
- 12 listed here.
- 13 Career license. Did you get a
- 14 fully-signed document back?
- 15 A. Not at that point. I mean,
- 16 eventually I did.
- 17 Q. Japan Distribution Agreement; did you
- 18 get a fully-signed document back,
- 19 eventually?
- 20 A. I don't believe that that one closed.
- 21 Q. Strategic Partners; did you get a
- 22 fully-signed agreement back, eventually?
- 23 A. Yes.
- 24 Q. Elite Industries; did you get a
- 25 fully-signed agreement back, eventually?

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Nathanson

2 of it back?

1

- 3 A. If it was reviewed, approved and
- 4 signed by all of the required parties and
- 5 they released it to me, I don't have an
- 6 expectation until they give it to me fully
- 7 signed.
- 8 Q. I'd like to show you a document
- 9 that's been marked as Exhibit 7, if you
- 10 could take a minute to review.
- 11 The bottom portion of this document
- 12 is an e-mail from you to Bernt Ullmann,
- 13 cc'ing Brad Rose of your firm, listing
- 14 various deals; is that a correct
- 15 characterization?
- 16 A. Yes.
- 17 Q. Are these deals that you were working
- · 18 on for Phat Fashions?
- 19 A. Yes.
- 20 Q. When you say, next to certain of
- 21 these deals, that they were in the execution
- 22 phase, what did you mean?
- 23 A. It means that I've sent them on to
- 24 Peter for processing.
- 25 Q. Was your protocol to follow up with

Nathanson

- 2 A. You know, I can't remember what deal
- 3 that was, to tell you the truth. I don't
- 4 think it ended up being that entity, so I
- 5 can't even place what deal that was.
- 6 Q. Vichen; do you recall getting a
- 7 fully-signed agreement back, eventually?
- 8 A. Yes, that deal closed eventually.
- 9 Q. Grupo Eliat; do you recall getting a
- 10 fully-signed agreement back, eventually?
- 11 A. Yes.
- 12 Q. Strech-O-Rama; do you recall getting
- 13 back a fully-signed agreement, eventually?
- 14 A. Maybe. I think we did a few deals
- 15 with them and I don't know specifically what
- 16 this one relates to, so it's possible, but I
- 17 don't know if every single deal that we did
- 18 with them closed.
- 19 Q. Millennium; do you recall getting a
- 20 fully-signed agreement back, eventually?
- 21 A. Yes, I believe we did.
- 22 Q. Noho; do you recall getting back a
- 23 fully-signed agreement eventually?
- 24 A. That was an amendment and I don't
- 25 remember if that was ever consummated.

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62 64 1 Nathanson 1 Nathanson 2 The final document or the final deal Q. 2 fully-executed agreement or amendment? listed, Modo; do you recall getting back a 3 3 MR. HOFFMAN: Objection to the 4 fully-signed amendment eventually? 4 form. 5 I don't recall if that amendment was 5 A. No. No, we didn't get back the Japan ever consummated, although it's possible. I 6 6 Distribution Agreement either. 7 just don't remember. Ż Let me ask that question again: Is 8 Are there any of these that you Q. 8 Tornado the only deal listed on here in 9 specifically recall not getting back a execution phase that you remember 9 fully-signed agreement or amendment? 10 10 specifically not getting back a 11 Yes. fully-executed agreement or amendment? 11 12 Q. Which ones? 12 MR. HOFFMAN: Objection to the The Japan Distribution Agreement. 13 A. 13 form. 14 And Tornado. 14 i guess that is the same question as Α. 15 Is it correct to say that Tornado is Q. I answered before, but again, Strech-O-Rama 15 the only agreement listed on here in 16 was in execution phase and then we didn't 16 17 execution phase for which you have no get back a signed agreement until we made 17 recollection of getting back a fully-signed 18 changes, but other than that, yes. 18 amendment or agreement? 19 19 MS. SAMANTA: I'd like to 20 MR. HOFFMAN: Objection to the 20 mark, as Defendant's Exhibit 29, a 21 form. 21 document bearing the Bates numbers Well, can you repeat that question? 22 Α. 22 PF174 to 175. 23 MS. SAMANTA: Can you read it 23 (Whereupon Document bearing 24 back. 24 the Bates numbers PF174 to 175 was 25 (Whereupon the record was read 25 marked Defendant's Exhibit 29 for 63 65 1 Nathanson 1 Nathanson 2 back by the reporter.) 2 identification as of this date.) 3 It's clear that in the Strech-O-Rama 3 Q. The top portion of this document is example, we did not get it back when it was 4 an e-mail from you to Don Gramke, dated May 4 in execution phase. We had to make changes. 5 5 23, 2006, stating, "Bernt is holding off on So that one I would say would be -- and 6 6 this extension for now." Tornado as well. Those would look like the 7 7 Is that an accurate characterization? 8 specific exceptions. 8 Α. No, this was from Don to me. 9 Let me specify with Strech-O-Rama: 9 Let me restate that, thank you. You said that it is possible that you got 10 10 The top portion of this document is something back, but you don't know what deal 11 an e-mail from Don Gramke to you, dated May 11 this is referring to? 12 23, 2006; is that correct? 12 13 MR. HOFFMAN: Objection to the 13 Α. Correct. 14 form. I don't think that was his Do you recall receiving this document 14 Q. 15 testimony. 15 on or around May 23, 2006? 16 Q. You can go ahead and respond. 16 Α. Yes, looking at it now, yes. 17 (Whereupon the record was read 17 Q. Did you have any conversations with 18 back by the reporter.) Mr. Gramke upon receiving this e-mail? 18 19 Correct, later on, we may have Α. 19 Α. ultimately closed it. I just can't be sure 20 20 Did you have any conversations with Q. because there are a few deals with this 21 anyone at Phat Fashions after receiving this 21 entity and I would have to look and see. 22 22 e-mail? 23 Right. Is Tornado the only deal 23 A. 24 listed on here that you remember 24 Did you inquire as to why this e-mail Q. specifically not getting back a 25

25

was sent?

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Nathanson

- 2 Defendant's Exhibit 11?
- 3 Α. Oh, no.
- 4 Q. I'd like to show you a document
- 5 that's been marked as Defendant's Exhibit
- 12. If you could take a minute to review 6
- 7 this document?
- 8 A. Okay.
- 9 The first page of this document
- contains e-mails between you and Bernt 10
- Ullmann, including an e-mail where you 11
- say -- where you attach an agreement for 12
- "the new Canadian licensee"; is that a 13
- 14 correct characterization?
- 15 A. Yes.
- 16 Do you recall drafting an agreement Q.
- in or around this time as we've been 17
- 18 discussing?
- 19 A. Yes.
- 20 Q. You don't recall what the terms of
- 21 that agreement were?
- 22 A. No.
- 23 Q. Do you recall who was to sign that
- 24 agreement?
- 25 Α. On behalf of?

Nathanson

- Ž single license that was done that had
- 3 material terms or changes in numbers, but
- 4 which is virtually every deal.
- 5 Your e-mail to Ullmann, on the first
- 6 page of Defendant's Exhibit 12, asks him to
- 7 review and let you know if he has any 8
 - comments.
- 9 Then there is an e-mail from him
- saying he will review tomorrow and advise 10
- 11 accordingly; is that correct?
- 12 A. Yes.
- 13 Do you recall receiving any comments Q.
- from Mr. Ullmann in response to this e-mail? 14
- 15 Α. I don't remember, sitting here,
- 16 although it's possible.
- 17 Q. You have no recollection either way?
- 18 Α. Sitting here right now, I don't
- 19 recall. This was a long time ago.
- 20 What is the distinction you're trying
- 21 to make; sitting here right now, is there
- 22 any distinction that you're trying to make?
- 23 A. No, I'm saying it was a long time ago
- 24 and without looking at further
- 25 correspondence or docs, I couldn't say.

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Nathanson

- 2 Q. On behalf of the Canadian licensee?
- 3 The first draft, I don't recall. 1
- 4 have to look at it.
- 5 Do you recall who was to sign on Q.
- 6 behalf of Phat Fashions?
- 7 Yes, at that time it would have
- been -- who was to sign on behalf of Phat 8
- Fashions? 9

1

- 10 Correct.
- 11 It would have been Bob Skinner and Α.
- Russell Simmons. 12
- When you say "it would have been," 13
- 14 what is that based on?
- 15 Based on the policy; ever since the
- purchase by Phat Fashions from Kellwood that 16
- Bob Skinner and Russell Simmons were both 17
- required to sign any agreements for them to -18
- be effective, among other requirements. 19
- 20 That's not based on your specific
- recollection of these documents that you 21
- 22 drafted?
- 23 MR. HOFFMAN: Objection to the
- 24 form.
- 25 This was in every single deal, every Α.

Nathanson

- 2 The answer to the question is that
- you have no recollection either way as to
- whether you received comments from
- 5 Mr. Ullmann to this e-mail?
- 6 Α. That's correct.
- 7 I'd like to show you a document that O.
- has been marked as Defendant's Exhibit 13.
- 9 Have you had a chance to review it?
- 10 A. Yes.
- 11 Is it correct to say that this is an
- e-mail from Bernt Ullmann, in part, 12
- 13 forwarding your e-mail of October 31, 2006
- 14 on November 2, 2006 and attaching the
- 15 agreement that you had drafted?
- 16 Α. Yes.
- 17 Q. Does this refresh your recollection
- 18 in any way as to whether you had a
- 19 conversation with Mr. Ullmann or anyone else
- 20 at Phat Fashions about the agreement?
- 21 Α. Any conversations? Not one way or
- 22 the other, no.
- 23 Q. Do you recall seeing any responses
- from Marc Kakon to this e-mail? 24
- 25 Α. I don't recall.

81

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21 (Pages 78 to 81)

with Mr. Halickman, discuss Tornado?

25

commencement of this litigation.